

1997 CalMAX "Match of the Year" Scoresheet

Match participants: _____

Material type(s) involved: _____

To assist in determining the 1997 Match of the Year, the CalMAX program offers the evaluation panel the following criteria for scoring candidate matches. Please consider each according to the following scale:

1. Does not meet at all
2. Meets somewhat
3. Meets criterion in average way
4. More than meets criterion
5. Exceeds criterion in an exemplary way

Does this Match:

_____ Save landfill space? Number of tons _____
Cubic yards _____

_____ Save money? Disposal savings _____
Procurement savings _____

_____ Is this an ongoing exchange?

_____ Does it involve one of the CalMAX targeted material categories?
(C&D, electronics, organics)

_____ Does it involve CalMAX's target audience?
(business, industry, institutions)

_____ Does it adhere to the waste management hierarchy of "reduce, reuse, then recycle"?

_____ Has the Match found creative ways to make "business sense"?

_____ Does this Match have strong public relations value for CIWMB?

_____ Does this Match have intangible value? (e.g. Helps those in society less fortunate?
Strong human interest? Sends "right message" about waste prevention, reuse, and
recycling?)

Total: _____ Points

Notes:



TRIAD WASTE MANAGEMENT, INC.

March 10, 1998

State of California
CalMax Coordinator
Fax: 916 255 4580
Attn: Ken Decio

Dear Ken:

This letter is to notify you once again of the opportunities that we have taken advantage of because of the CalMax Magazine. Once again we had a very successful year finding products through the magazine. 1997 was a good year and we feel the magazine has helped us increase our business by approximately 30% from the previous year. To us that are quite substantial in the over all picture. I will list below a few of the projects we worked on or still working on because of the connections we made through the magazine.

1. New wallboard recycling:

The city of Woodland contacted us asking if we could do anything with new unpainted wallboard from a couple of manufacturers. We will be hauling 50 tons to 75 tons per week from the facilities and processing it and utilizing it as a soil amendment in Agriculture.

2. We were contacted by three major wallboard manufactures to process their broken pieces and dust collector product. One of the facilities has been shipping 75-100 tons per week all of last year. The second facility we have been taking their paper from the board and mixing it into compost as filler. That was the equivalent of approximately 200 yards per week. We are also taking their fines from the process. The third facility we started working on in August has a pile of approximately 60,000 tons of broken pieces that has accumulated over the years. We are about to set up a process to handle this entire product and move it all this year. All three companies contacted through the CalMax magazine.
3. We picked up a new client in the winery business in 1997 and started utilizing their filter media as a soil amendment. That was approximately 3000 tons total for the year.
4. We had a flavoring company contact us back in April of last year with 6 pallets of flavoring that had gone bad. We took the liquid and mixed it with one of our liquid fertilizers for the sugar content. We then took the glass to a recycler and the cardboard we used for covers on our pallets.
5. A feed company that needed to clean out its silo contacted us. We took the old feed and mixed it with our compost as filler. This was a one-time deal that consisted of 22 tons of product.

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